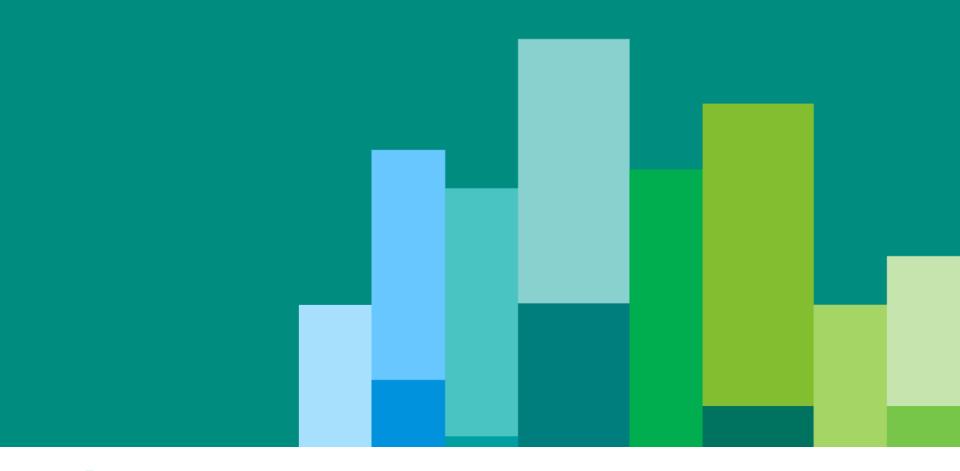
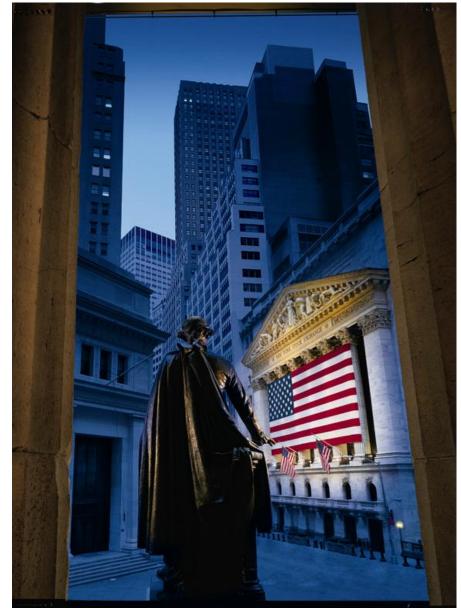
## **GREEK SHIPPING IN WALL STREET**









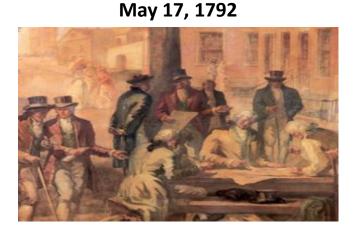




## **HISTORY**



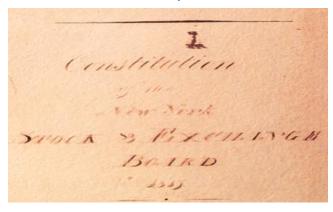
## **Buttonwood Agreement**



- 24 New York stock brokers and merchants pledge to "give preference to each other."
- Trading is informal and brokers meet outside or in coffee houses

### **First Constitution**

March 8, 1817



- Formal constitution adopted creating the New York Stock & Exchange Board – forerunner of today's NYSE
- 40 Wall Street is primary home
- 30 stocks/bonds are traded twice a day
- Brokers shout out bids and offers from chairs assigned to them ("seats")

1792

1817



### **First Permanent Home**



- First permanent home on portion of present Broad St location
- Over 300 different stocks and bonds are traded – primarily banks, insurance companies and railroads

## Introduction of the Stock Ticker

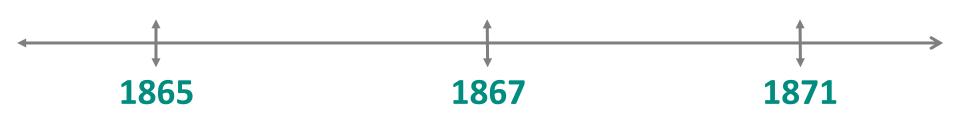


 Stock ticker revolutionized market communications narrowing gap between Wall St and Main St

## Introduction of Continuous Trading



- Simultaneous trading in all securities
- Stocks assigned to specific locations (posts) and brokers roam large open trading floor





### **NYSE's Current Home**



- Move to current home with much larger trading floor
- Designed by George B. Post and constructed out of Georgian marble
- Gilded ceiling over trading floor is 72' high and originally contained a skylight

### **Additional Trading Floors**



- "Garage" was added as an expanded trading floor
- 23 story tower with rental office space for brokerage firms added
- Blue Room and Extended Blue Room (EBR) added in 1969 and 1988 – currently house NYSE Amex Options

## Next Generation Trading Floor



- New broker booths unveiled in 1Q10 offer brokers ability to integrate off-floor and on-floor operations and better service customers
- DMM Posts currently under renovation include new branding and market data display technology

1903

1922

2010



Incorporation February 18<sup>th</sup>, 1971



NYSE Group

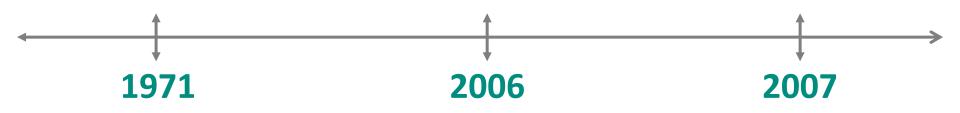
March 7<sup>th</sup>, 2006







- NYSE incorporates as a not-for-profit company
- Owned and operated by members
- NYSE becomes a for-profit public company through reverse merger with Arca
- NYSE Arca is a fully electronic trading platform where Exchange Traded Products are listed and NYSE, Amex and Nasdaq listed stocks are traded
- Creation of NYSE Euronext, the first truly global marketplace group
- Euronext includes Paris, Amsterdam, Lisbon and Brussels Exchanges (all electronic platform)
- NYSE Amex added in 2008





## **CORPORATE OVERVIEW**

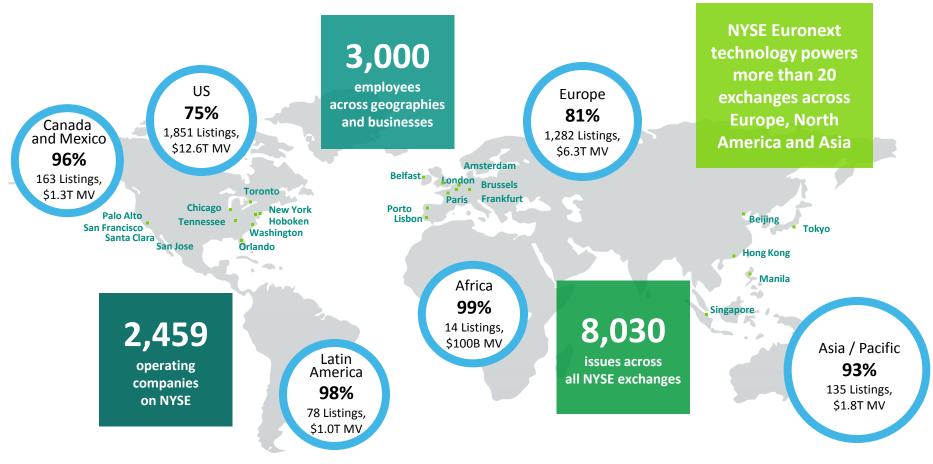


### THE MARKETS WE RUN





### THE STRENGTH OF OUR BUSINESS





















### THE HOME OF LEADING GLOBAL BRANDS

- Facilitate partnerships
- Collaborate with the world's most influential Global business leaders
- Participate in networking events

90% of the Dow Jones Industrial Average 80% of the S&P 500 85% of the 2012 Barron's 500 78% of the 2012 Fortune 500 7 of the 2011 Fortune Top 10 Globally Admired Brands





### **OUR BUSINESS IN NUMBERS**

8 million trades executed in all asset classes every day

## 1.4 billion

messages produced daily (3.5x more than daily Google searches)

NYSE Euronext markets account for

1/3
of all global cash trading

70 developed, emerging and frontier markets accessible exclusively to our derivatives traders

16 non-NYSE Euronext venues are powered by our exchange technology

\$2.5 trillion financial transactions

executed globally every day (42x more than eBay completes in a year)



Source: NYSE Euronext

## **UNIQUE MARKET MODEL**



### WHAT MAKES US UNIQUE?

## We are the only exchange to combine high tech and high touch market models

## **High-Tech**



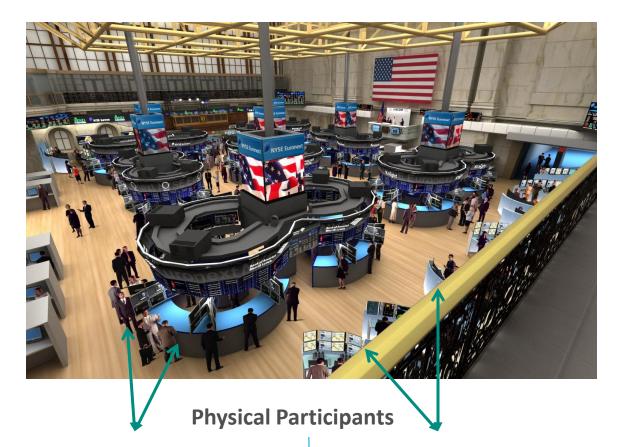
Automated trading for fast and anonymous order execution

## **High-Touch**

Physical market combines human judgment, experience, insight and face-to-face communication for enhanced price discovery and dampened volatility



### PARTICIPANTS ON THE TRADING FLOOR



**Virtual Participants** 

- Supplemental Liquidity Providers
- Electronic MarketMakers and Brokers

Designated Market Makers (DMMs)

Located in the "Posts" in the center of the room

Floor Brokers

Located in the "Booths" along the perimeter of the room



### **DESIGNATED MARKET MAKERS**



- Formerly called "Specialists"
- Only market maker under any model with obligations to dampen volatility and maintain a "fair and orderly" market
  - Proprietary traders, not agency
- Information resource for listed company management and floor broker community
- Key player in market during open, close and periods of intraday volatility



### **FLOOR BROKERS**



- Act as agents buying and selling stock for the public (institutions, hedge funds, broker/dealers)
- Unique trading expertise during NYSE's opening & closing auctions
- Participate both in person and electronically



### WHY IS OUR MODEL IMPORTANT?



- Investors look to us in situations such as openings, closings and market moving events (i.e. Flash Crash)
- Issuers rely on Designated Market Makers to provide liquidity and market information
- NYSE stocks show consistently lower volatility and execution costs than comparable stocks traded on other venues
- NYSE is gold standard for price discovery



# **NYSE Euronext is** driven by the simple principle of making connections.



### THE WORLD'S MOST VISIBLE FINANCIAL MARKET













- Combined audience of 200-400 million viewers worldwide
- 46 media entities
  - 30 embedded at the NYSE
  - 16 occasional
  - 19 international
- On and above the trading floor: CNBC, Fox Business News, NY 1 and Bloomberg, CNN, Market Watch Radio



### OPENING AND CLOSING BELLS





Bells were first used at the Exchange in the 1870s with the founding of continuous trading.

- A Chinese gong was the original bell of choice,
- Gong was replaced by brass bell in 1903

### The Bell is rung twice daily

- At 9:29:50 a.m. (10 seconds) marking the "Open" and the beginning of the day's trading
- At 3:59:45 p.m.(15 seconds) marking the "Close" and the end of the day's trading
- During the Close, a traditional gavel is also used, delivering a judicial element to the ceremony

The Bell Ceremony is one of the most watched events on television, reaching 10s of millions of viewers each day



### UNLOCKING POTENTIAL FOR TD AMERITRADE

## In April 2012, TD Ameritrade chose to transfer its listing from NASDAQ to NYSE Euronext, offering broad visibility:

- Opening Bell ceremony and press interviews delivered millions of media impressions across financial press, tech publications, blogs and social media sites
- · Co-branded Twitter campaign
- Advertising across Bloomberg TV, NYTimes.com and BusinessInsider.com
- NYSE Broadcast and web teams created a custom video
- Webcast of the bell ringing distributed to TD Ameritrade employees
- · The façade lit in green for first day of trading

### **Ongoing partnership:**

- Large customer of NYSE Euronext's various Equities and Options Exchanges
- Founding Firm/Investor/Board Member of NYSE Amex Options
- Large market data customer
- NYSE participation in TD Ameritrade events
- Broad collaboration on market structure issues and conversations

















### MANU IPO – MAXIMISE VISIBILITY FOR OUR CLIENTS

- On August 10th English soccer club, Manchester United, commemorated the company's initial public offering
- Manchester United executives rang the Opening Bell
- NYSE façade was adorned with a large Manchester United banner.
- Facades of NYSE Euronext markets in Amsterdam, Brussels, Lisbon and Paris, were illuminated in ManU's team color, red, the evening of 8/9
- To highlight their listing, NYSE brought the Manchester United soccer experience to the NYSE:
  - Astroturf lined the Trading Floor
  - Trading Floor community wore ManU jerseys
  - NYSE's Experience Square featured a goal shooting contest and skills challenge
  - Youth soccer group participated in freestyler activities with soccer coaches
  - Jumbotron showcased ManU highlights and was also displayed on NYSE's digital wall in the VIP entrance
- Interviews were secured with CNBC, Bloomberg TV, CNN/CNN International, and Sky News











## **SHIPPING COMMUNITY**

























































# BE ASSOCIATED WITH LEADING COMPANIES IN YOUR INDUSTRY

### **NYSE Listed Maritime Companies**

- 34 Maritime companies
- 79% of the total market cap (approximately \$30 billion)



### **NYSE SHIPPING** TRACK RECORD

- 19 new listings on the NYSE since 2007
- 13 IPOs raising over \$2.5bn
- Most of these newly listed companies are international

### International IPO

March 2012 \$329m raised



**Transfer from** 

Nasdag

March 2010

LISTED

**NYSE** 

Paragon Shipping Inc.

### International IPO April 2011 \$132m raised

## NYSE

IPO

March 2010

\$228m raised

LISTED

**NYSE** 

BALTIC TRADING LIMITED

### International IPO

November 2010 \$160m raised



### LISTED **NYSE**

### International IPO

March 2010 \$168m raised



International IPO March 2010

\$257m raised

### **Transfer from** Amex

Aug 2009





### NYSE

### **Transfer from** Nasdag

October 2008



### LISTED **NYSE**

### International IPO June 2008

\$253m



Maritime

### LISTED

### International IPO

June 2008 \$125m



LISTED NYSE

Transfer from

Nasdag

July 2007

LISTED

### May 2008 \$190m

**IPO** 



## NYSE

IPO May 2007



**NYSE** 

### **IPO** December 2007

\$224m



### LISTED **NYSE**

### **Transfer from** Nasdag

April 2007





#### **IPO**

November 2007 \$200m raised



### LISTED **NYSE**

### **Transfer from** Nasdag

March 2007





### International IPO

November 2007 \$143m

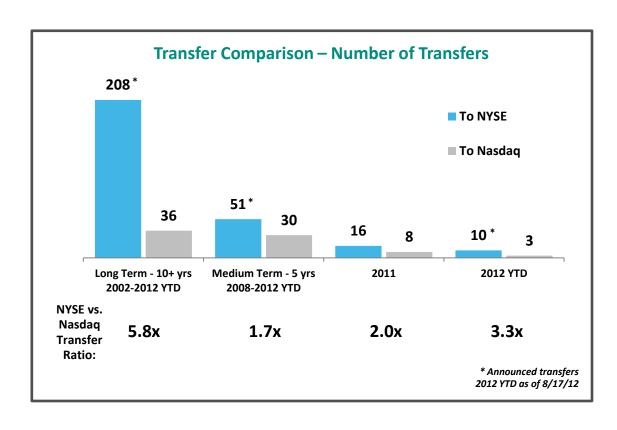






### MORE COMPANIES TRANSFER TO THE NYSE

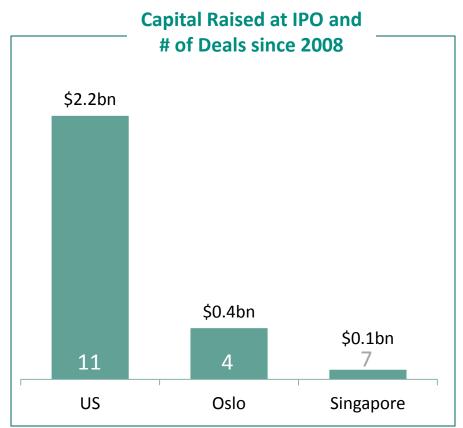
- So far in 2012, 3x as many companies transferred to the NYSE from Nasdaq
- Companies are well distributed across industries and market capitalizations
- Companies transfer to the NYSE for numerous reasons
  - More extensive global reach
  - Larger network of business customers + partners
  - Superior market quality
  - Brand patina

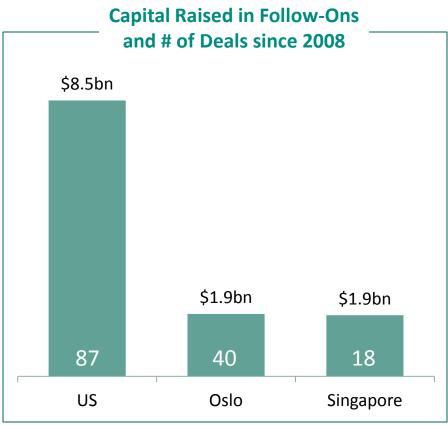




### SHIPPING CAPITAL RAISING ACTIVITY ON MAIN SHIPPING CENTERS

- US markets make up over 70% of global capital raising activity on Shipping companies
- The NYSE is the leading market in the US with a 85% market share at IPO





Source: Dealogic, as of June 22nd



## PARTNER WITH AN INSTITUTION RICH IN HISTORY & INNOVATION

